

# Dental Solutions With Small Business in Mind

## The MetLife dental advantage for MMA members

Navigating through an ever-changing benefits landscape can be a challenge for a small business. We make it easier for MMA Members. Count on us to help you balance cost concerns with employee needs to deliver the right dental benefits for your company.



### Maximize the value of your dental benefits

MetLife's dental solutions are backed by 55+ years of experience working with thousands of small businesses like yours. Choose MetLife for expertise, savings<sup>1</sup> and convenience that you and your employees will value.

### Plan design options — tailored for small business needs

- Two plan design choices to meet your unique objectives — Preferred and Preferred Plus
- Solutions based on latest clinical research and market trends
- Flexible, cost-effective options through negotiated fees<sup>2</sup> typically result in savings on employee out-of-pocket costs<sup>1</sup>

### Local dentists your employees want

- More than 360,000 dentist locations in MetLife's network with more than 16,700 in Michigan<sup>3</sup>
- 60% increase in our network providers since 2011<sup>4</sup>
- In-network savings that exceed that national average by 2%<sup>4</sup>

### Dental expertise — from quote through claims

- Guidance from dedicated small business experts every step of the way — underwriting, implementation and service
- Prompt, expert claims payments add up to our exceptional client satisfaction rates<sup>5</sup>

**Contact your benefits consultant or local MMA/MetLife Account Executive, Tracie Brown at 248-743-4630 or email [Tbrown9@metlife.com](mailto:Tbrown9@metlife.com)**



1. Savings from enrolling in a dental benefits plan will depend on various factors including the cost of the plan, how often participants visit the dentist and the cost of services rendered.
2. Negotiated Fees refers to the fees that in-network dentists have agreed to accept as payment in full for covered services, subject to any co-payments, deductibles, cost sharing and benefits maximums. Negotiated fees are subject to change.
3. MetLife internal data as of 1/1/17.
4. Ruark Consulting Dental PPO Network Study, 2015 Edition. Ruark Consulting, LLC.
5. MetLife Claims Data 2014-2016.

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Availability of products and features is based on MetLife's guidelines, group size, underwriting and state requirements.

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